

Modesto USBC

2617 El Charro Dr.
Modesto, Ca 95354

To: Board of California USBC

I attended the 2017 State convention this year. The Delegates were told we couldn't speak on the budget why? The budget was passed by the board did anyone ask any questions? The convention lasted just 2 & ½ hours! We drive for hours to get their can't speak, vote 4 times and go home. Is that what we get from California USBC? This is money that comes from the bowlers of California. You will collect \$160,000 + in dues this year (per your budget), what will they get?

Your budget for the year dated July 31, 2016 has some things I have some concerns about. The difference from income and expense on your tournaments

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|-------------------------|------------|
| Open/Women's tournament | + \$13,387 |
| Youth tournament | +\$5,491 |
| Pepsi Tournament | -\$12,321 |
| Other Tournaments | -\$11,101 |

How can you lose \$12,321 on a tournament that has 134% more entries than you had for your budget? You paid \$50,000 in scholarships it should have been \$26,800 per your budget. That is \$23,200 over your adjusted budget. Your youth tournament had an increase of 128%. Scholarships you gave out were \$20,000. your budget should have been \$11,392. Pepsi tournament what is Awards (travel&entry fees) for \$2,640.

On the Open /Women;s tournament your budget was set for \$384,450 the tournament was short \$67,861 and you still made a profit. You spent \$53,426 on tournament director, assistant & travel, and you made a profit. That is \$84.53 per 4 person team. That is over \$21.00 per person! Rent was over budget by \$1,394 why? The youth tournament director, assistant & travel cost \$9,131 that is \$71.33 per team. Other tournaments is not listed and you lost over \$11,000. no prize fund listed. All tournaments paid out \$203,025 the cost of managing the tournaments was \$132,942.

In 1985 the CSBA tournament had 3,600 + teams of 5 bowling in Sacramento that is over 18,000 bowlers. The CWBA had 3,000 + teams of 4 12,000 bowlers I wish we could get back to those days. The two tournaments open and women's had 2528 bowlers had \$164,683 in expenses. You and have \$18,881 in income. If a bowler bowled they paid the State over \$65.00 for the tournament. They are spending \$140.00 to bowl. What are the Professional services you were over budget \$6374.00 in general expenses? Travel and meetings no budget but spent \$1,396. Someone needs to look at the budget before you send it to the delegates. Please explain?

The budget for 2017-2018 under general fund expense Office Assistant went from \$7500.00 last year to \$18,600 why? Health Insurance this year is \$6,000.00 last year \$9,413.00? Rent went from \$7,500.00 to \$11,500.00 it must be a lot nicer than last year. Some things don't add up.

Ed Blomdahl

Delegate

President Modesto USBC

cc to California USBC board David Prange

Pepsi Tournament: We budget only our estimated income, without the monies collected through fundraising and donations, all of those funds end up in the scholarship fund for each tournament. Because we have no way of knowing the amounts from sales of merchandise, ball raffles and donations, we simply add them to the amount of scholarships awarded. Travel and entry fees are as follows: Each State Finals division (six total) winner receives a \$400.00 stipend to travel to the Pepsi Gold tournament, reimbursed upon return and turning in receipts for at least that amount of expense; and each district winner per division (eight per district) is entitled to an entry in the Youth State Championship tournament (\$80.00), assuming they participate as part of a full team.

Youth Tournament: If you remember correctly, at the time we received the dues increase to \$2.00 per member we agreed to cover the cost of tournament expenses for our youth tournament through the general fund, that means we would have a loss for those expenses charged to the tournament, thus we have a \$11,101.00 loss from the Youth Tournament.

Other Tournaments: We have been using funds from our Youth Leaders account, a now defunct program and made similar contributions from the Expired and Unassigned Scholarships account to help promote some of the Youth Tournaments we offer. That will reflect as losses for those other tournaments.

Open/Women's Tournament: We like most businesses went into save mode as soon as we realized we were not going to have the number of teams we anticipated. We planned to have our Tournament Director at the tournament site every weekend of the tournament. Since that would involve flying to Southern California, renting a car and paying for parking, we decided to staff the tournament using our directors in Southern California to save the additional costs of travel for the Tournament Director. The tournament does not run as well and it does take a large effort by some of our Directors.

Professional Services is the annual Quickbooks support, Go-To-Meeting subscription, computer network software and support fees, website design fees, accounting fees, court reporter fees for our annual convention, parliamentarian fees, share-file fees and finally, registered volunteer program costs for our directors. Most of these, as you can see are not able to be estimated with any degree of accuracy, because we have no idea when or if we will incur them.

The travel expenses of \$1,396 you asked about was the cost of the auditors who examine our books as required by the USBC. The two auditors travel from Los Angeles and spend one night in the hotel while they look at our books and transactions. Those expenses don't really fit in the books as an audit, but I guess I could have buried them in that category.

As of this year, all costs of the Office Assistant have been pulled back into the General Fund rather than distribute to the individual tournaments. That is why you see no expenses for the Office Assistant on the current year budgets for the tournaments. Additionally, the hours cut last year, from full-time to half time. The reduction in Health Insurance is because the premium went down for the individuals covered. Rent for space was allocated to the tournaments and is now paid by the General Fund. The only remaining rent is that shared by the copy machine which is charged back to the primary user the Open/Women's Tournament.

We offer a variety of tournaments, programs and awards. Not all of the local associations choose to participate and/or attend. We would love to get back the old days, but as we all realize, they are the old

Ed Blomdahl, 08/4/17

days and today is simply not the same for bowlers, centers or associations. This information should answer all of your questions. Thank you again for your letter, we appreciate your feedback.

Sincerely,



Larry Peppers
Association Manager

CC: CUSBC Board Members
Mr. David Prange, USBC Western Regional Manager